Judge:_	
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Team Name:	
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Judging Rubric

	Impact	Execution	Business Plans	Pitch	Team Diversity
Excellent	The team has clearly defined the need for	The innovation addressed a problem in	The team presented a plan to sell and scale	The final pitch was well thought out and	Team spans many backgrounds; includes
8-10 out of 10	the product, how it	a novel way. The team	their product. They	rehearsed. The ideas	members with
5 out of 5	solves the problem, its scope and potential	provided a functional demo and thoroughly	have identified their market and customers	were clearly organized with the problem,	business, clinical and technical backgrounds
	impact. You believe that this product would be successful if launched.	explained and demonstrated how it works.	and this business model seems viable.	solution, and business plan easily identifiable.	
Above Average	The team presented the need for the	The innovation is relatively novel. The	The team has addressed their market	The pitch was well organized and	Team is diverse with at least two different
6-7 out of 10	innovation. You	prototype/demo	and customers, and has	moderately polished.	backgrounds
4 out of 5	believe this product could be successful if launched.	provided <u>explains</u> the functionality of the product well	a vague or <i>potentially</i> viable business plan.		
Average	The team addressed the need for the	The team showed but did not demonstrate/	The team attempts to address their market	The pitch was not as organized as possible	Team has individuals from a single
5 out of 10	product but you do not	explain a prototype or	and source of revenue,	but still rehearsed.	field/background
3 out of 5	agree that it is viable.	did not address the problem presented.	but the plan doesn't seem viable		
Below Average	The team did not address the need for	The team did not provide evidence of a	The team did not address a business	The pitch was unorganized, unclear,	Team is less than three people.
0-4 out of 10	this product and it is	prototype product	plan.	and unrehearsed.	
0-2 out of 5	definitely not viable.	(working demo or wireframe or sketches)			
Points	/10	/10	/10	/5	/5
<u>L</u>	I	<u> </u>	<u> </u>	Total:	/40